



COMMERCIAL CONTRACT ADVISORY



Conducting a contract review is a key part of the contracting process and serves as an opportunity to fully understand everything you and your business are agreeing to before putting pen to paper. A contract review helps you reduce organizational risks and increases the likelihood that an agreement will make a positive business impact for all parties involved. Without a comprehensive contract review, you run the risk of committing to obligations that you can't fulfil, damaging your company's brand and reputation, and wasting valuable time and financial resources resolving disputes that could have been prevented.

HOW CAN WE HELP YOU?

Our Partners work as part of multi-disciplinary teams, with colleagues in disciplines such as tax, consulting, risk, financial advisory, and professionals focusing on key sectors and industries. This cross-functional approach helps us offer clients a holistic perspective. These services include the followings:

A. COMMERCIAL ADVISORY

We provide a wide range of commercial advisory services encompassing:



Contract negotiation and management



Negotiation strategy



Risk assessment and management



Strategic commercial advice



Technology evaluation and implementation



Tender evaluation



B. REVIEW OF COMMERCIAL CONTRACTS

Review the agreement's key business provisions to ensure conformance with all agreed upon business points. Depending on the nature of the deal, review of material terms may include

Review the Terms addressing Each Party's Primary Rights & Obligations



Review Pricing and Payment Terms



Review Representations & Warranties



Establish or Review Indemnifications to Allocate Risk



Review or Consider Incorporating a Limitation on Liability Clause



Establish or Review Insurance Obligations



Establish or Review Termination Provisions



Review Ownership and Licensing Rights



Protecting Confidential Information



Review Audit and Inspection Rights



Equitable Relief/No Equitable Relief



Review Dispute Resolution Terms



Ensure Inclusion of All Requisite Boilerplate Provision



C. TRANSFER PRICING DOCUMENTATION, INTRA-GROUP CONTRACTING



Globalisation has led to cross border intra-group dealings becoming norm. Tax payers must comply with the regulatory environment in jurisdictions where they operate, which is time consuming and can be complicated.



Support Transfer Pricing policies by preparing master files, local Files and country by country reporting templates, in accordance with regulatory requirements



Develop tax efficient and globally defensible transfer pricing models, in line with commercial business activities and international transfer pricing practices.



Advise multinational groups on business restructuring and value chain transformation.



Assist businesses with the practical implementation of transfer pricing models and provide Tax Authority dispute resolution services as well as help manage TP litigation cases from prevention and management to resolution.

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